

# Karina Held

(born Gose)

## EDUCATION

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07/2014	<b>Doktor rer. pol.</b> (summa cum laude), University of Magdeburg Dissertation: Determinants of Efficiency in Labor Relationships with Incomplete Contracts
08–11/2013	Research visit, Rady School of Management, University of California in San Diego
03/2013	Spring School “Behavioral Economics”, University of California in San Diego
07/2010	CESS Summer School “Experimental Design and Practice”, Nuffield College, Oxford
07/2009	Summer School “Modeling—Purpose and Practice”, University of Hamburg
01/2010–07/2014	PhD student, University of Magdeburg
05/2008	<b>Diplomkauffrau</b> (equivalent to M.Sc.), Diploma in Business Economics (with distinction), University of Magdeburg

## RESEARCH INTERESTS

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Behavioral Economics, Experimental Economics, Personnel Economics, Organizational Economics

## POSITIONS

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Since 01/2016	<b>Juniorprofessor in Experimental Economics</b> , University of Magdeburg
09/2009–12/2015	<b>Research Associate</b> , University of Magdeburg Research, project planning for DFG funds, teaching in German and English, administrative duties
09/2008–08/2009	<b>Research Management and Funding</b> , University of Magdeburg Support in project applications and planning for DFG and European Union funds, preparation of administrative and financial parts of several successful research proposals

## RESEARCH PROJECTS

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### Articles in refereed journals

Strike, Coordination, and Dismissal in Uniform Wage Settings. *European Economic Review* (2014), 70, 145-158. (with Abdolkarim Sadrieh)

Fair Wages Survive Multiple Sources of Income Inequality. *Economics Letters* (2013), 121(3), 473-477.

Fair Wages When Employers Face the Risk of Losing Money. *Economics Letters* (2012), 117(3), 687-690. (with Abdolkarim Sadrieh)

### Working papers

Sticky Wages and Effort Inertia - Experimental Evidence on Productivity and Distribution Effects under Inflation (with Abdolkarim Sadrieh)

Organizational Distance and Reciprocity in Labor Relationships (with Abdolkarim Sadrieh)

### Manuscripts in preparation

The Productivity Decreasing Influence of Stress at the Work Place

Career Concerns in Trust-Based Work Relationships (with Abdolkarim Sadrieh)

## SCIENTIFIC ACTIVITIES

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### Conference and Seminar Presentations

International Conference on Operations Research 2016, Hamburg (invited talk); ESA World Meeting 2016, Jerusalem; Rady visitors reunion 2016, Amsterdam; IMEBESS 2016, Rome; Colloquium on Personnel Economics 2016, Aachen; Roman Herzog Institut 2015, Munich (invited talk); Second Experimental Methods in Policy Conference 2015, Cancun; IMEBESS 2014, Oxford; Colloquium on Personnel Economics 2014, Cologne; Research Seminar Rady School of Management 2013, San Diego; 2013 Florence Workshop on Behavioural and Experimental Economics; 2013 Spring School “Behavioral Economics”, San Diego; IMEBE 2013, Madrid; Colloquium on Personnel Economics 2013, Tübingen; ESA European Conference 2012, Cologne; ESA International Conference 2012, New York; Colloquium on Personnel Economics 2012, Paderborn; ESA International Meeting 2011, Chicago; Research Seminar University of Magdeburg 2011 & 2010; ESA North-American Conference 2011, Tucson; ESA World Meeting 2010, Copenhagen

### Reviewing

Journal of Economic Behavior and Organization

## AWARDS

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07/2016	Travel funding by the German Academic Exchange Service (DAAD) (ESA Jerusalem)
02/2015	Young Scholar Award in association with the Second Experimental Methods in Policy Conference, Science of Philanthropy Initiative (University of Chicago)
11/2014	Best Dissertation of the Faculty of Economics and Management in the year 2014
07/2012	Travel funding by the German Academic Exchange Service (DAAD) (ESA New York)

## TEACHING

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### Bachelor

2016	Lecture and tutorials in “Social & Personal Skills” (approx. 150 participants)
2010–2015	Tutorials in “Introduction to E-Business” (approx. 200 participants)
2011–2015	Lecture and tutorials in “Marketing Communication” (approx. 150 participants)
2011-2014	Tutorials in “Academic Skills” (approx. 25 participants)
2010	Tutorials in “Cost Accounting” (approx. 250 participants)
2010	Tutorials in “Investment and Finance” (approx. 300 participants)
2009	Tutorials in “Introduction to Management” (approx. 600 participants)
2009	Tutorials in “Accounting” (approx. 350 participants)
2008–2009	Tutorials in “Human Resource Management” (approx. 60 participants)

### Master

2016	Lecture and tutorials in “Personnel Economics” (approx. 60 participants)
2016	Tutorials in “Industrial Organization” (approx. 250 participants)
2014	Tutorials in “Structure and Design of Electronic Markets” (approx. 150 participants)
2010–2014	Seminars in “Information, Communication, and Strategic Behavior” (approx. 20 participants)
2009	Seminar “Incentives for Teams” (approx. 20 participants)

### Theses

Since 2009 Various diploma, bachelor’s, and master’s theses in behavioral economics, market research, e-business, personnel economics, and experimental economics

## **FURTHER ACTIVITIES**

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- 07/2012-12/2015 Representative of research associates at the faculty council
- Since 01/2011 Member of the executive board at the faculty's alumni association "Alumni der Fakultät für Wirtschaftswissenschaft der Otto-von-Guericke Universität Magdeburg e.V."
- 2011 Organizer of the research seminar in economics, University of Magdeburg